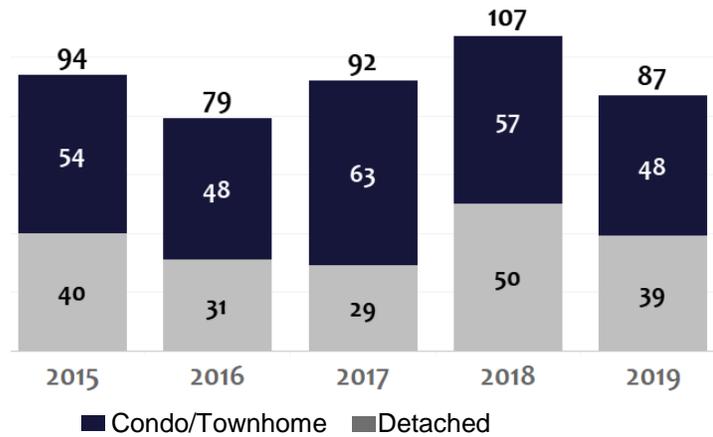


-19% HOME SALES

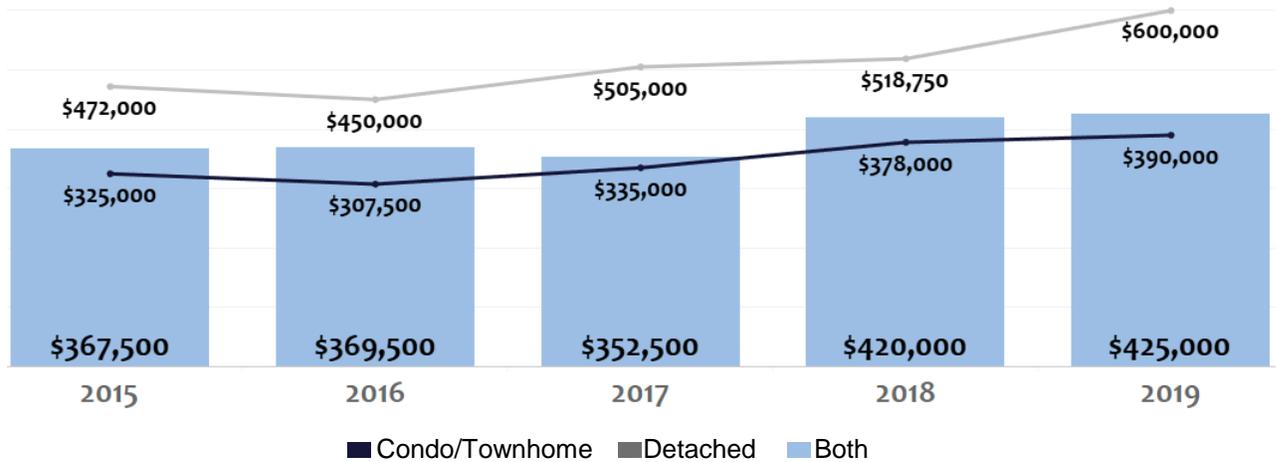
July home sales in Routt County stayed consistent with the previous two months. Throughout the month, 87 homes sold, a decrease of 1% from last month, but a year-over-year decrease of 19%. Year to date, home sales are down 16%.

Of the homes sold in July, 39 were single-family detached, while 48 were condos/ townhomes. Sales of detached homes was down 22% year over year, while sales of condos/ townhomes was down 6% compared to July 2018.



+1% MEDIAN PRICES

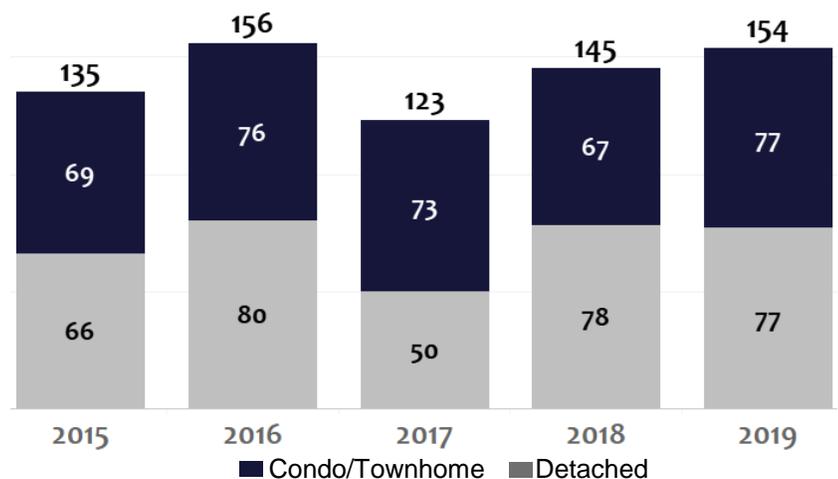
The median price of a single-family home (attached + detached) inched up 1%, as compared to last year to \$425,000 in July. As compared to last month, median prices decreased 20%. Year over year, the price of detached homes increased 16% and prices of condos/townhomes increased 3%. In July, the average sold price of a Routt County home was \$642,004, 14% higher than last year.



+6% NEW LISTINGS

In July, 154 new listings of homes for sale hit the Routt County market, 6% more than July 2018, but 10% less than last month.

At the end of July, there were 489 active listings of homes for sale, 8% more than last year and 4% more than last month. At this time, there is 6 months of inventory in Routt County, 1 month more than last month and 2 months more than last year.



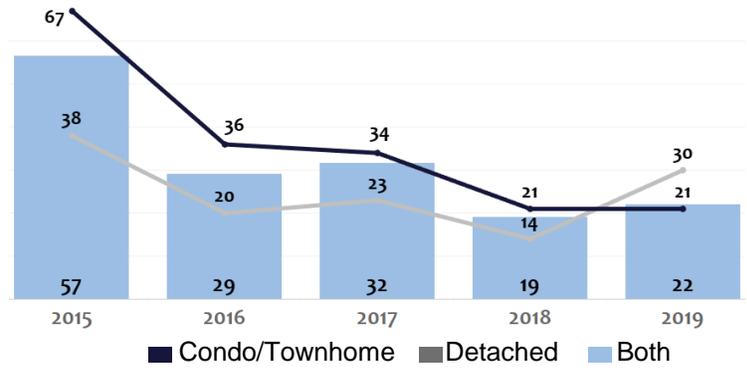


+3
Days

MEDIAN DAYS ON MARKET

In July, the majority of homes on the market sold in 3 weeks or less, 3 days more than last year at this time and 6 days more than last month. Homes priced from \$100-200,000 sold the quickest, in a median of just 5 days.

On average, homes spent 81 days on the market in July, 4 days less than last year at this time.

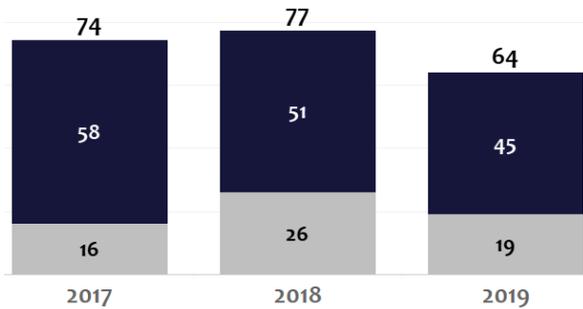


489 Active Listings	\$642,004 Average Sold Price	87 Listings Sold	22 Median Days on Market
154 New Listings	\$425,000 Median Sold Price	91 Listings Under Contract	6 Months of Inventory

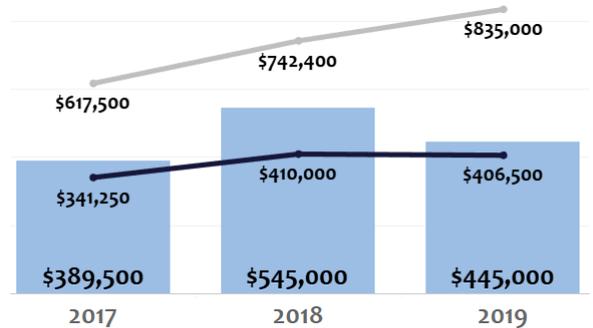
STEAMBOAT SPRINGS HOUSING MARKET

In July, 64 homes sold in Steamboat Springs, 45 condos/townhomes and 19 single-family detached. The median sold price for these homes was \$445,000. As compared to July 2018, homes took more time to sell, in a median of 23 days. Throughout the month, 121 new listings were brought to the market, bringing the total number of active listings to 373 in Steamboat Springs at month's end.

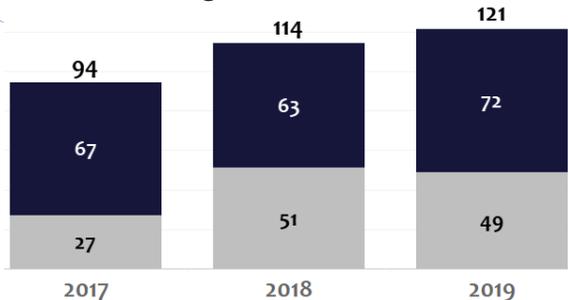
-16% Sales



-18% Median Sold Price

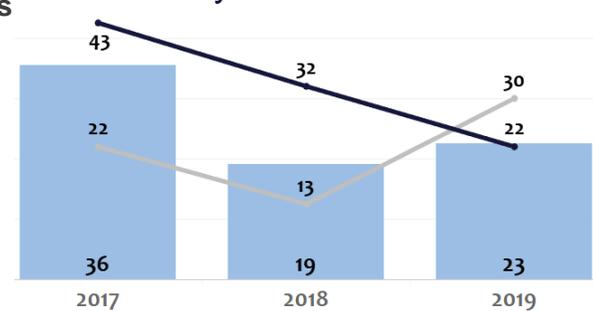


+6% New Listings



+4
Days

Median Days on Market



■ Condo/Townhome ■ Detached ■ Both