

MARKET SNAPSHOT

THE YAMPA VALLEY SALES BAROMETER



1ST QUARTER
2017

RESIDENTIAL LISTINGS SOLD - 2017

182

2016 - 115



% CHANGE

MEDIAN RESIDENTIAL SALES PRICE - 2017

\$433K

2016 - \$354K



% CHANGE

RESIDENTIAL SALES VOLUME - 2017

\$118M

2016 - \$61M



% CHANGE

TOTAL SALES VOLUME - 2017

\$130M

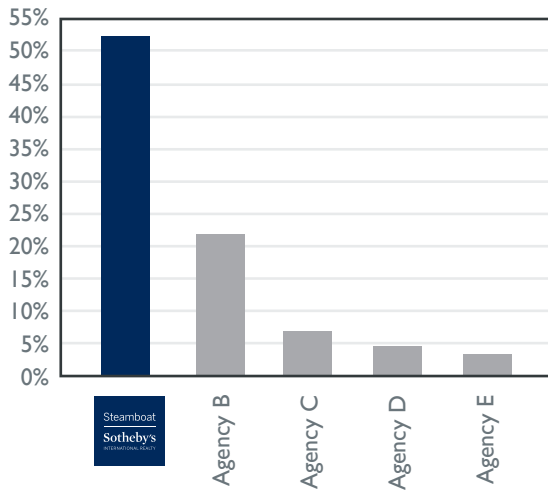
2016 - \$79M



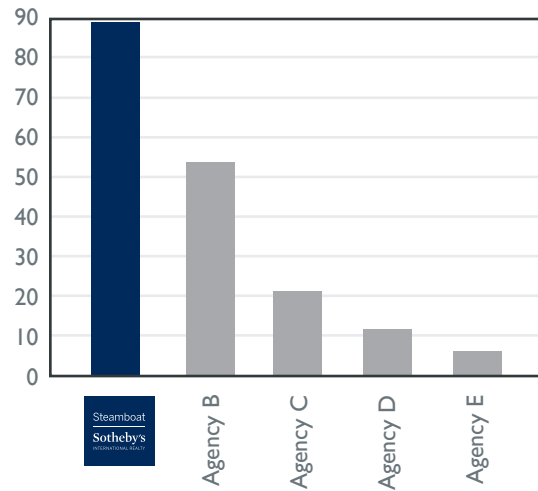
% CHANGE

SSIR'S MARKET SHARE THROUGH 1ST QUARTER 2017

% VOLUME SOLD 1ST QUARTER 2017



UNITS SOLD 1ST QUARTER 2017



SSIR is proud to provide million dollar service to our clients at all price points.

1ST QUARTER 2017 - SSIR PARTICIPATED IN...

- 59% of the sales under \$500K
- 61% of the sales from \$500K-\$1M
- 81% of the sales from \$1M-\$2M
- 100% of the sales over \$2M

Info represents non-commercial sales in Routt County